



Press Release

Doctors Telehealth Network Gets \$10 Million from USDA to Help Narrow Gap between Big City Healthcare and Remote Patients

NEWPORT BEACH, Calif., Aug. 25, 2005 – Doctors Telehealth Network (DTN), an emerging growth company that used the latest teleconferencing and telemedicine technology to provide healthcare to patients in remote or rural areas, today announced it has received nearly \$10 million in new funding from the U.S. Department of Agriculture's Rural Utilities Service.

Kurt Grossman, DTN's president and founder of the privately-owned firm headquartered in Orange County, Calif., said the funding will "make an immediate positive impact on our ability to add more physicians and medical specialists to our growing network, introduce new, highly sophisticated equipment and software, and expand our reach to every state in the country."

Aware of the USDA's interest in funding distance learning and telemedicine since 2002 when he founded DTN, Grossman waited until this year to apply for the capital. "I wanted to have a business plan that was well thought-out and had the numbers that could support a larger funding. With a business plan in hand and units already installed and working, I began arranging for demonstrations with Guthrie Healthcare System, a community-based, not-for-profit network of hospitals, nursing homes, senior care centers and research facilities in Pennsylvania."

Grossman, a 20-year veteran of commercial real estate and IT financing, entrepreneur and former tennis pro, said DTN offers healthcare innovation to both medical practitioners and the patients by narrowing the distance gap and significantly reducing costs, especially in transportation.

"What makes us unique is our ability to connect digital medical instrumentation, like electronic stethoscopes and EKGs, to state-of-the-art video conferencing so physicians, nurses and other practitioners can easily conduct medical exams in real-time with patients in remote locations. All transmissions and recording of images are handled over a secure online network," he said.

He added that a total patient exam can be completed, and a treatment plan established, without transporting the patient to an emergency room or doctor's office, saving the patient time and money while keeping doctor waiting rooms less full.

The USDA is following President Bush's proposal to spend upwards of \$100 million on telemedicine and other health-related information technology this year. And Dr. David Brailer, appointed by Bush as the first national health IT coordinator for the U.S. Health and Human Services Department, is challenging all health plans to match at least what the federal government is investing.

Grossman said his company is adding new facilities and physicians each month in its quest to bring the DTN services and technology to medical facilities, doctors and medical staff, and patients in all 50 states within two years.

DTN, Inc. is headquartered at 2028 Quail St. in Newport Beach, Calif. and has offices in Philadelphia, New York, Maine and Nevada. Phone: (949) 553-0887. Fax: (949) 775-417-7154. E-mail: info@doctel.net. Website: <http://www.doctel.net>.